# BIOGRAPHY





## **PAUL DEEMER** RETIRED PARTNER IN RESIDENCE

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Paul Deemer is a Retired Partner in Residence at Vinson & Elkins. Paul practiced with V&E for more than 40 years, most recently in the Energy Transactions and Projects area in our London Office, before retiring from the partnership at the end of 2018.

His experience includes international mergers and acquisitions, and the development and financing of international energy projects. He has worked extensively on international oil and gas projects, including joint ventures, the acquisition and disposal of oil and gas assets (and companies owning those assets), cross-border oil and gas pipeline projects, and LNG and electric power projects in Europe, Asia, the FSU, and the Middle East. He has also worked on renewable energy projects, including wind, hydroelectric, geothermal and other renewable energy sources. Paul has worked on projects in China since the early 1990s, and has broad experience with Chinese oil, natural gas, and electricity projects. He has represented major international clients, including multilateral lenders, in the development and financing of energy projects in China, Russia, and other

countries. Paul was based in China from 1997 to 1999, and from 2002 to 2013, and in Vinson & Elkins' London, Moscow and Singapore offices for 18 years prior to that.

## **Experience Highlights**

- An Asian energy company on its \$700 million acquisition of assets from a , company owning upstream assets in Egypt, including the negotiation of a consortium agreement
- A Chinese company in connection with the proposed \$2.4 billion Sino-Russian Crude Oil Pipeline project, involving construction of a 1,400-mile pipeline to bring Siberian crude oil to north-eastern China
- Advised clients on agreements relating to the BTC pipelines in the Caspian Sea Region
- Sinopec International in the negotiation of joint venture arrangements with Saudi Aramco for the development of the Yanbu refinery in Saudi Arabia, including the revision of feedstock and other contracts
- Sinopec International in connection with its C\$10.3 billion acquisition of Addax Petroleum Corporation, a Canadian company publicly traded on the Toronto and London Stock Exchanges, with assets in West Africa and the Middle East; this deal was the largest overseas energy acquisition by a Chinese company to date, and was named a Deal of the Year by Asian-Counsel
- Sinopec International on its C\$2.1 billion takeover of Tanganyika Oil Company Ltd, an oil and gas company with assets in the Middle East, which was listed on the Stockholm and Toronto stock exchanges
- Chinese clients on the purchase of companies owning the oil and pipeline interests of EnCana Corporation in Ecuador for approximately \$1.42 billion
- Shell International on the development of the Hazira LNG Project in Gujarat, Western India, including structuring and drafting the EPC contracts for the construction of a port and LNG re-gasification facilities, roads and related facilities
- Santos Limited on a joint venture with Petronas, TOTAL, and KOGAS, for the development of a twotrain greenfield LNG facility in Queensland, Australia, including the negotiation of long-term LNG off-take agreements
- A Chinese state-owned company in the proposed acquisition of interests in a LNG project located in North America, including interests in the various upstream, midstream, and downstream components of the project



- Unipec Asia Co. Ltd., a subsidiary of Sinopec, in its long-term sale and purchase agreement with the owners of the PNG LNG Project
- A large oil and gas company in negotiating purchases of LNG from Sakhalin LNG sellers
- An Asian energy company on the development of an FSRU to be moored in Bangladesh waters, to supply a greenfield power plant in Bangladesh
- A large Chinese state company in connection with the development of a new LNG regasification facility in south China
- Africa Oil Corp. on the successfully completed acquisition by Maersk Oil & Gas A/S of 50% of Africa Oil Corp's interests in upstream oil and gas blocks located in Kenya, and in the Rift Basin and South Omo in Ethiopia, for an aggregate consideration of up to \$845 million; Named Oil & Gas Council's African Deal of the Year 2015

## Education

- Vanderbilt University, J.D., 1975 (Order of the Coif)
- Vanderbilt University, B.A., 1969
- Attended the University of Madrid, Spain
- Admitted to practice: Texas; Solicitor of the Senior Courts of England and Wales

### Recognition

- Who's Who Legal, Project Finance, 2014, 2021, 2023
- Who's Who Legal, Energy, 2016, 2018
- IFLR 1000 Leading Lawyer, Financial & Corporate Law, 2017
- Legal Media Group's (Euromoney's) Guide to the World's Leading Energy and Natural Resources Lawyers, 2016
- Legal Media Group's (*Euromoney's*) Expert Guide to the World's Leading Project Finance Lawyers, 2008, 2010, 2012, 2014 and 2016
- *Legal 500: UK*, Projects, Energy and Natural Resources: Oil & Gas, 2015 and 2016
- Legal Media Group's (Euromoney's) Banking, Finance and Transactional Expert Guide, 2014
- IFLR 1000 Energy & Infrastructure: Asia Pacific, M&A, Project Development, and Oil & Gas (China), 2015 and 2016

- The International Who's Who of Project Finance Lawyers, 2011, 2013, 2014, 2021
- Chambers Global: World's Leading Lawyers for Business, Energy & Natural Resources (Asia Pacific Region) and Energy & Natural Resources: International Firms (China), 2012–2013 and 2016; Energy & Natural Resources: Foreign Expert (UK), 2014 and 2016; Energy & Natural Resources: Experts Based Abroad (China), 2014; Energy & Natural Resources: Experts Based Abroad (Russia), 2012
- Asialaw Leading Lawyers, Project Finance (China), 2012–2013

### Activities

- Adjunct Professor of Law, Vanderbilt University Law School
- Member: Association of International Energy Negotiators (AIEN); Co-Chair of Drafting Committee to revise AIEN Model International JOA (2019-2023)
- Fellow: Royal Geographical Society